

PLENTY OF TRICKS. PLENTY MORE TREATS.

HALL OWEEN IN THE CITY 21-31 OCT

VISITMANCHESTER.COM/HALLOWEEN

♥ f HALLOWEENMCR











Halloween in the City

When & Where

Halloween in the City took place from 21 – 31 October 2017 – with 10 days of terrifyingly good events across the city and a family friendly Halloweekend on Saturday 28 and Sunday 29 October.

Key Sponsors and Partners

Manchester's Business Improvement District, the Heart of Manchester BID, worked alongside partners Visit Manchester, Transport for Greater Manchester, Metrolink, Manchester City Council, Manchester Evening News and Capital FM.

Event Highlights

Manchester's Business Improvement District teamed up with retailers, attractions, bars, restaurants and venues to host a city-wide celebration. Hundreds of BID members joined in by dressing staff, decorating stores and hosting Halloween events.

Over 4,000 pumpkin lanterns dressed the shopping streets and across the city iconic buildings lit-up green including Afflecks, Hard Rock Café, Harvey Nichols, House of Fraser, Manchester Town Hall, National Football Museum, Paperchase, Renaissance Hotel, Royal Exchange Theatre, Selfridges, Spinningfields and The Printworks.

On Saturday 28 & Sunday 29 October the BID city hosted Halloweekend, two days of family friendly fun across the city centre, featuring;

- A Trick or Treat Trail
- Haunted Maze
- Giant inflatable monster on House of Fraser
- Halloween Dog Parade
- Spooky Outdoor Cinema
- The Big Dress Up
- Travelling Day of the Dead style carnival
- Face painting
- Ghostbusters and giant inflatable Marshmallow Man
- The Face of Halloween make up competition
- The Candy Skull Guys
- Manchester String Quartet

Click here to view images.

Click here to view the event video.







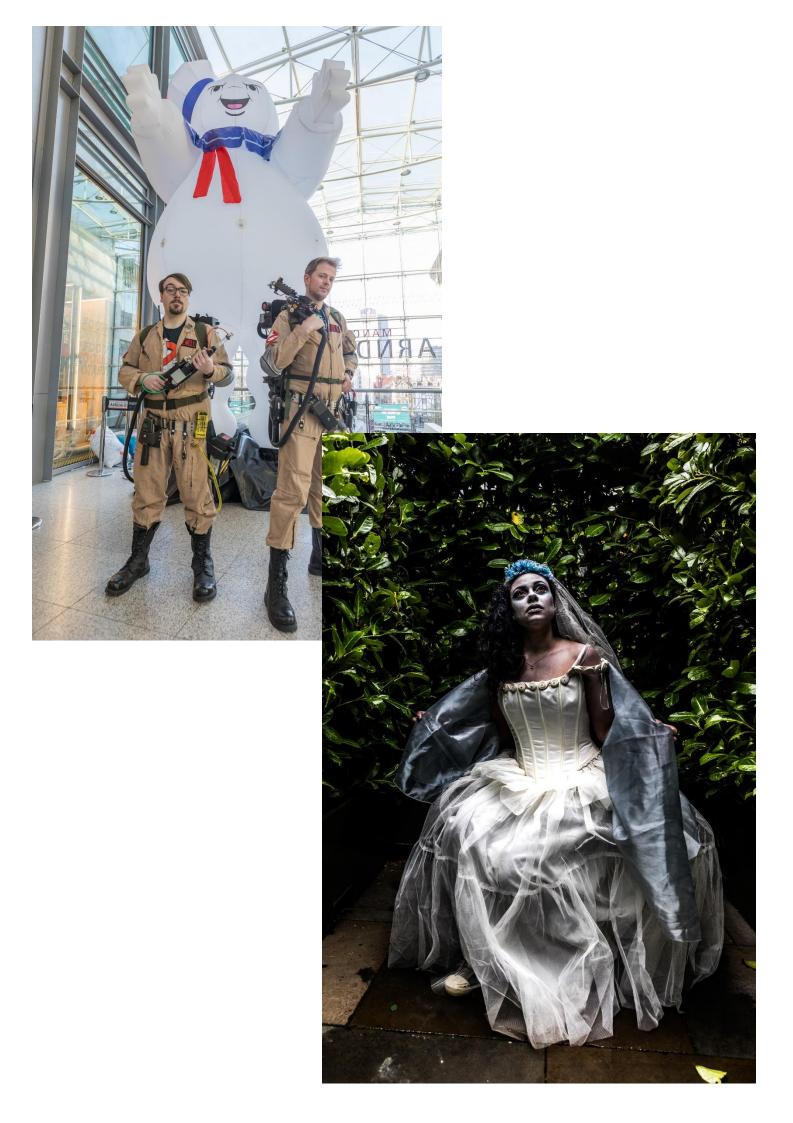




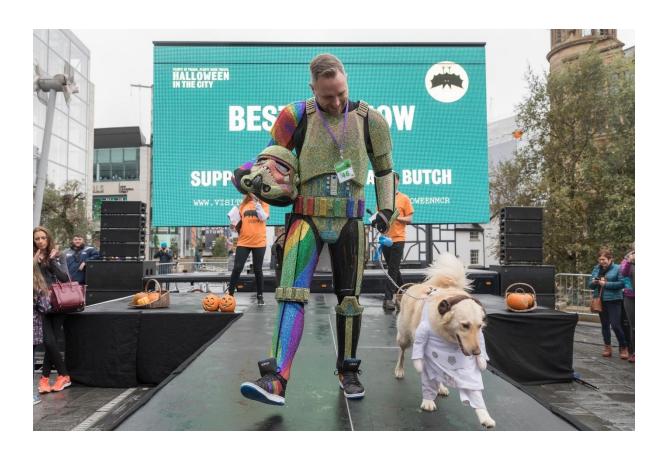














Marketing Campaign

Marketing Campaign Value: £200,279

PR Value: £1,100,000

Campaign Background

The Heart of Manchester BID co-ordinated and delivered a city-wide marketing and PR campaign to promote Halloween celebrations in Manchester for the second year.

Working with event stakeholders and partners including Visit Manchester, Manchester City Council, Transport for Greater Manchester, Metrolink, Capital FM and Manchester Evening News, the campaign promoted activity across the city venues with a focus on a two-day family-friendly 'Halloweekend' event.

The marketing built on the success of the 2016 campaign bringing back the distinctive bat illustration.

More than £200,000 of marketing coverage was generated through a national, regional and local multimedia marketing campaign.

The campaign featured in a wide range of outdoor media including high impact digital screens on; Mancunian Way, Princess Road, Chester Road and London Road, 10 x CityLive digital totems across the city's main pedestrian streets and highly visual posters and banners in St Ann's Square. A run of 25,000 promotional flyers targeted the family and student market in the run up to the event and 5,000 map and listing flyers were given out over Halloweekend to promote the different activities and drive people around the city's shopping streets.

Through a partnership with Metrolink the campaign featured on 116 x 6 sheet and A1 posters across the network – with a media value of more than £82,000.

Working with Manchester Evening News press adverts were featured in CityLife and Manchester Weekly News and the event was promoted via digital adverts on the Manchester Evening News website and social channels – with an advertising value of £12,200.

Other press adverts featured in Primary Times Manchester, Primary Times Cheshire, Living Edge, The Yorkshire Post and Chester Standard.

A dedicated microsite was hosted on visitmanchester.com and received more than 100,000 page views and a paid digital marketing campaign received more than 1.6million impressions, generating over 41,000 clicks to the site. Almost 78,000 people received information about Halloween through e-newsletters and over 100,000 organic social impressions were delivered through Visit Manchester's channels.

More than 180,000 people saw content on the dedicated Facebook page, with a total of 52,127 engagements, 300,000 impressions were served on Twitter with 12,532 engagements and content on Instagram received more than 1,000 likes.

A campaign ran on air and online with Capital FM and Heart FM, resulting in 1,564,000 on air impacts. More than 6,900 people opened the newsletters and 2,956 competition entries were generated.

The 2017 Halloween in the City PR campaign gained more than £1,100,000 of PR coverage across national and regional print, regional broadcast and online news. Coverage included Chanel 5's The Wright Stuff, CBBC Newsround, Daily Mirror, The Sun, Waitrose Magazine, Capital FM, Heart FM, Visit Manchester, Creative Tourist, I Love Manchester, Manchester Evening News and Emerald Street Manchester.

Mancunian Way Digital Tower

Date: 16 – 29 October 2017 **Location:** Mancunian Way

Quantity: 2

Media Value: £24,000



Mancunian Way Digital Bridge

Date: 16 – 29 October 2017 **Location:** Mancunian Way

Quantity: 1

Media Value: £13,000



CityLive Digital Totems

Date: 16 – 29 October 2017

Location: City centre

Quantity: 10

Media Value: £25,000



96 Sheet Digital Screen

Date: 16 – 29 October 2017 **Location:** Princess Road

Quantity: 1

Media Value: £18,000



48 Sheet Digital Screen

Date: 16 – 29 October 2017 Location: Chester Road

Quantity: 1

Media Value: £3,000



48 Sheet Digital Screen

Date: 16 – 29 October 2017 Location: London Road

Quantity: 1

Media Value: £3,000



Drop Banners

Date: 16 – 29 October 2017 **Location:** St Ann's Square

Quantity: 2

Media Value: £3,000

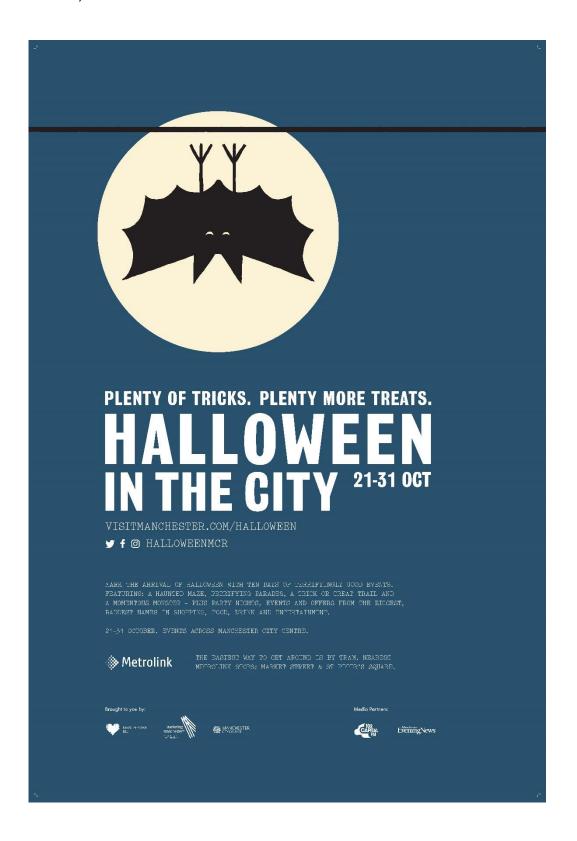


Metrolink 6 Sheet Posters

Date: 9 – 31 October 2017 **Location:** Greater Manchester

Quantity: 66

Media Value: £41,000



Metrolink A1 Posters

Date: 9 – 31 October 2017 **Location:** Greater Manchester

Quantity: 50

Media Value: £41,000



Metrolink Tram Stop Branding

Date: 9 – 31 October 2017 **Location:** Market Street

Quantity:





Window Vinyl

Date: October 2017 Quantity: 50



A3 Strut Cards

Date: October 2017 Quantity: 200



Flyer - Student

Date: 18 September 2017 **Location:** Student Halls **Quantity: 10,000**





MARK THE ARRIVAL OF DAYS OF TERRIFYINGLY **GOOD EVENTS ACROSS** THE CITY CENTRE.

Thousands of pumpkin lanterns light the streets, and iconic buildings turn an eerie green after hours. Head to <u>Halloweekend (Sat 28 & Sun 29 Oct)</u> and follow a Day of the Dead-style parade with street performers and freaky dancing. Take part in the Big Dress Up, and strut your gory stuff on the Capital FM stage for the chance to win prizes. Dare to enter the Haunted Maze in St. Ann's Square, and keep looking over your shoulder for horrors: Bristol-based artist Filthy Luker has promised to unleash a momentous monster on one (un)lucky Manchester store. Don't miss the DJs, a big-screen showing of Ghostbusters, games, prizes and more in Exchange Square - plus party nights, in-store events and offers from the biggest, baddest names in shopping, food and drink.

Events across the city centre: Market Street, Exchange Square, Deansgate, St Ann's Square, New Cathedral Street and King Street. All a short walk from a Metrolink stop.

Plan your trip: visitmanchester.com/halloween











Flyer - Family

Date: 29 September & 4 October 2017

Location: Local distribution and All About Audiences leaflet racks

Quantity: 15,000





MARK THE ARRIVAL OF HALLOWEEN WITH TEN DAYS OF TERRIFYINGLY **GOOD EVENTS ACROSS** THE CITY CENTRE.

Thousands of pumpkin lanterns light the streets, and iconic buildings turn an eerie green after hours. Head to Halloweekend (Sat 28 & Sun 29 Oct) for two days of frightening family fun: follow a Day of the Dead-style parade with puppets and street performers, and take part in the <u>Big Dress</u> <u>Up</u>, where you can strut your gory stuff on the Capital FM stage. Stumble across creepy creatures in the <u>Haunted Maze</u>, and keep looking over your shoulder for horrors: Bristol-based artist Filthy Luker has promised to unleash a momentous monster on one (un)lucky Manchester store. Don't miss the Trick or Treat trail, with a sweet surprise behind every door, or big screen showings of family classics, <u>Ghostbusters</u>, <u>Hocus Pocus and Hotel Transylvania</u>. Plus a Big Fish Little Fish daytime rave, spooky science party - and in-store events and offers from the biggest, baddest names in shopping, food and drink.

Events across the city centre: Market Street, Exchange Square, Deansgate, St Ann's Square, New Cathedral Street and King Street. All a short walk from a Metrolink stop.

Plan your trip: visitmanchester.com/halloween









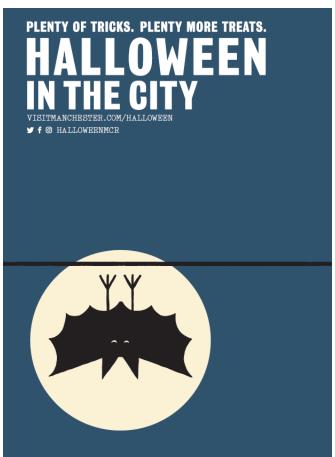




Flyer – Event Map & Listings

Date: 28 & 29 October 2017 **Location:** City centre distribution

Quantity: 5,000







MARK THE ARRIVAL OF HALLOWEEN WITH TERRIFYINGLY **GOOD EVENTS ACROSS** MANCHESTER CITY CENTRE

HALLOWEEKEND 28-29 OCTOBER 2017

Manchester Goes Green Monster Attack Hallowen Dog Parade Until Tun 37 Oct, after dusk Hallowen Dog Parade Ent 28 Oct, 40s.44-50s Hallower Of Parade, Deansgate PRES, Exchange Square

Trick or Treat Trail Sat 28 & Sun 29 Oct, 10sm-7pm FREE, Market St, Manchester Arndale, King St, House of Fraser, Primark

Preser, Primark

Heats a path down our Trick or
Treat Trail, where kids meet
monaters behind every (giant)
door. There's a witch's howon
on Market Street, a summy's
lair in Manchester Armaic,
a skeleton at Primark and
Framer. Follow the map on the
back and collect four or more
stamps to unlock s pick n'
mix buffet (on Market Street
outside Hoots).

Haunted Maze Sat 28 & Sun 29 Oct, 10am-7pm FREE, St Ann's Square

Do you dare enter the Haunted Maze? Dive in and swerve the creepy creatures inside - and don't, whatever you do, get lost!

Spooky Outdoor Cinema Sat 28 & Sun 29 Oct, 40sm-7pm FREE, Exchange Square

Exchange Square hosts the Halloweekend outdoor cines, with a host of spooky (and family-friendly) films: Hotel Transgivanis (Sat. 42pm.) Hoous Poous (Sat. 7pm & Sun. 70m.)

The Pace of Halloween Sun. 70m. 70m.

Big Dress Up Sat 28 & Sun 29 Oct, 10am-7pm PREE, across the city centre (photo area: Market Street)

Your spooky stuff at the biggest mass dress-up in Halloween history. Pose for a picture at the photo point on Market Street for the chance to win prizes.

Travelling Carnival Sat 28 & Sun 29 Oct, 12pm-2pm & 5pm-5pm FREE, Market Street and Manchester Arndale

Pace Painting Sat 28 & Sun 29 Oct, 11am-5pm FREE, Market Street

Meet the Ghostbusters and Marshmallow Man Sat 28, 9sm-7pm & Sun 29 Oct 11,30sm-5,30pm FREE, Manchester Arndale

Sun 29 Oct, 4pm-5pm FREE, House of Fraser, Deansgate

When it is not been a superistic or of ind the city's best creative makeup artists, and the results of our search come back to haunt us on Sunday as the
two winners head to House of Fraser. They take up position
in its Desnagate windows
and will each transform an
ordinary model into something
truly hordriging—live.
The models then strut their
gory stuff during the Cohine
Service Service
(Exchange Se, Spm).

The Candy Skull Guys Sat 28 & Sun 29 Oct, 10sm-6pm FREE, Primark, Debenhams and Market St

And you thought you were in for a quiet apot of shopping.

For a quiet apot of shopping.

It is a shopping to the shopping the shoppi

Manchester String Quartet - A Gothic Halloween Sunday 29 October, 4pm-5pm FREE, Exchange Square

Manchester String Quartet will be playing their full about a Gothic Hallowen - string renditions of spooky classical tunes, film themes and cover versions of Halloween pop hits such as Talking Head's Faycho Killer.

Gothic Styles Street Fashion Show

The final Halloweekend event is a very special Gothic Fashion Ehos presented by Manchester Metropolitan University fashion students - celebrating the styles of goths, club kids and everything in between.

Event Signage

Date: 28 & 29 October 2017 **Location:** City Centre



Website

- 100,000 page views
- 1.6million paid impressions, generating over 41,000 clicks
- 100,000 organic social impressions



You are here: Ideas & Inspiration > Halloween in the City

Halloween in the City

Plenty of Tricks. Plenty More Treats

Mark the arrival of Halloween at Manchester's Halloweekend, Saturday 28 and Sunday 29 October. Featuring: a trick or treat trail, momentous monster and haunted maze. Pumpkin patches, family films, spooky stage acts and a goth catwalk show. Follow the Day of the Dead-style parade and take part in The Big Dress Up - strut your gory stuff to win scarily good prizes.

Plus 10 days of terrifyingly good events across the city, including Halloween displays, party nights and events and offers from the biggest, baddest, names in shopping, food, drink and entertainment.

The easiest way to get around is by tram. Nearest ${\sf Metrolink}$ stops: Market Street & St Peter's Square.

Brought to you by Manchester's city centre retailers, the Manchester BID.

i Like 342 ▼ Tweet

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Social Media

Facebook

Total Reach: 188,966

Average Click per Engagement: £0.02

Total Video Views: 47,205



Video Views: 10,256



Video Views: 8,830





Likes: 343 Shares: 343

Comments: 7,869

Cost per Engagement: £0.01

Likes: 1,600 Shares: 87 Comments: 136

Cost per Engagement: £0.01

Twitter

Organic Impressions: 277,820 Organic Engagements: 12,236 Paid Impressions: 33,197

Tweets Top Tweets Tweets and replies Promoted	Impressions	Engagements	Engagement rate
halloweenMCR @HalloweenMcr - Oct 29 And that's a wrap, what a fantastic finale with @gothicmmu & Catwalk gallery #comingsoon. Thank you All our #manchester #Halloweekenders (In the pic.twitter.com/Oi3TVKXKCn) View Tweet activity	2,496	189	7.6%
halloweenMCR @HalloweenMcr · Oct 29 #street gothic style #Halloweekend #fashionshow pic.twitter.com/AEUt2Nss9z View Tweet activity	874	151	17.3%
halloweenMCR @HalloweenMcr · Oct 25 Have you seen the #halloween transformation of the Market Street stop yet? Send us your pics! @MCRMetrolink #halloweekend #marketcreep twitter.com/MCRMetrolink/s View Tweet activity	3,258	31	1.0%
halloweenMCR @HalloweenMcr · Oct 29 A beautiful #Manchester string quartet is #playingnow at Exchange Square, you don't want to miss this ####################################	356	19	5.3% Promote
halloweenMCR @HalloweenMcr · Oct 11 SNEAK PEAK of what's in store! The Big Dress Up Ghosts & Ghouls Spooky Goings On Monsters & Magic po.st/Hweekend pic.twitter.com/B0f77LnR0F	2,580	138	5.3%

Instagram

Likes: 1,198 Comments: 45

New Followers: 293



@halloweenmcr 83 Engagements



@halloweenmcr 54 Engagements



@halloweenmcr 64 Engagements

Radio

Capital FM - On Air

Date: 15 – 28 October 2017

Impacts: 1,564,000 Reach: 496,000(16.8%) Opportunity to Hear: 3.2

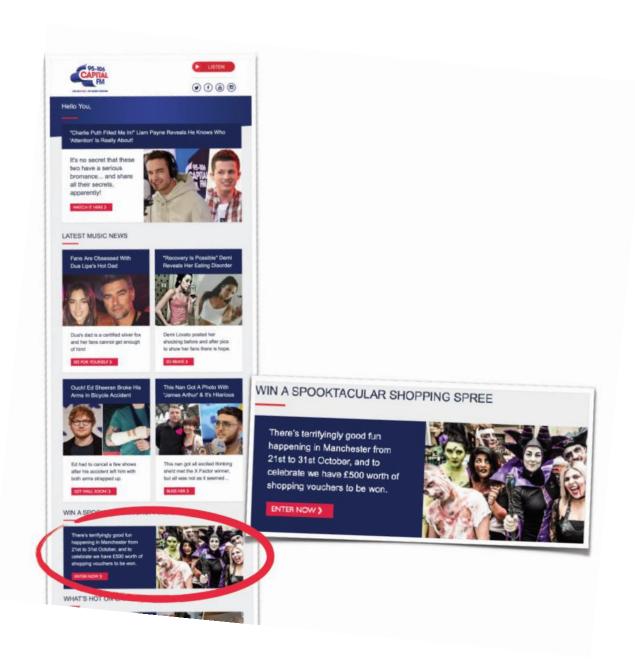


THE UK'S NO.1 HIT MUSIC STATION

Capital FM – Competition Newsletter

Date: 20 October 2017 Recipients: 16,169 Distinct Opens: 2,093 Distinct Clicks: 111

Distinct Pod Clicks: 24 (22.5%) [average 12%]



Capital FM – Online Competition

Date: 15 - 29 October 29th 2017

Entrants: 1,471 Opt-In: 264

Page Impressions: 1,780 Unique Users: 1,519

Clicks: 247

Banner Adverts

Impressions: 45,870

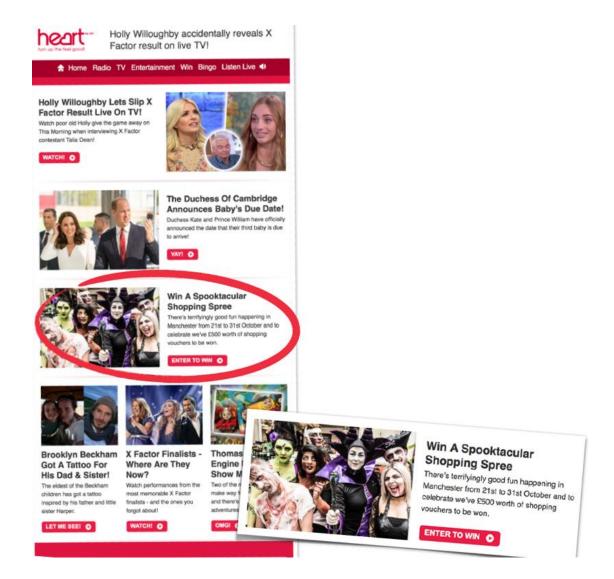
Clicks: 159

Click Through Rate: 0.96% [avg. 0.08%]



Heart – Competition Newsletter

Date: 18 October 2017 Recipients: 22,063 Distinct Opens: 4,904 Distinct Clicks: 1,292

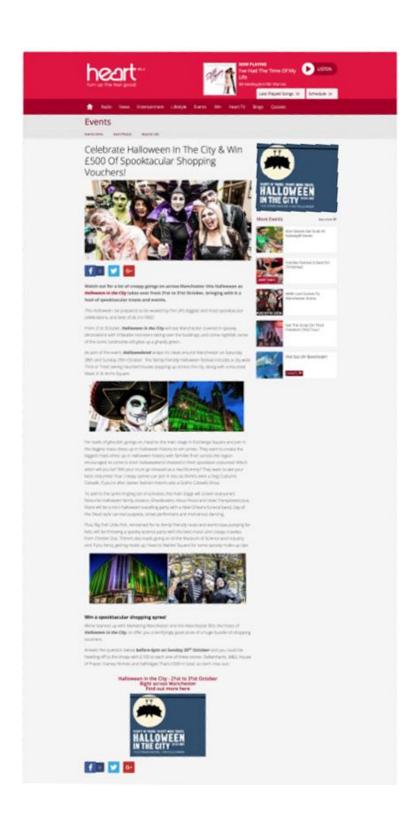


Heart – Online

Date: 16 - 29 October 2017

Entrants: 1,485 Opt-In: 228

Page Impressions: 5,406 Unique Users: 1,782



Press Adverts

Primary Times Manchester

Date: October 2017 Readership: 42,000 Media Value: £995

Primary Times Cheshire

Date: October 2017 Readership: 50,000 Media Value: £995

Living Edge

Date: October 2017 Readership: 10,000 Media Value: £585

The Yorkshire Post

Date: 20 October 2017 Readership: 23,000 Media Value: £1,250

The Yorkshire Post

Date: 27 October 2017 Readership: 23,000 Media Value: £1,250

Chester Standard

Date: 19 October 2017 Readership: 51,128 Media Value: £600

Chester Standard

Date: 26 October 2017 Readership: 51,128 Media Value: £600

