

HALLOWEENMCR.COM



### **BRAND OPPORTUNITIES**

### THE EVENT



Manchester launched its first city-wide Halloween celebration in 2016, which resulted in 230,000 people, flocking to Manchester City Centre (a 20% increase on the previous year's Halloween). Sponsored in 2016 by Party Delights, the event attracted both national and regional publicity, securing **£830,000** of PR.

As a result of the interest in this event, we are doubling our budget this year to supersize the event! This year's event is currently being developed and is aiming to incorporate the following:

- 1) Five key themes for families and friends to participate in for maximum visual impact: Ghosts and Skeletons, Monsters, Witches and Wizards, The Mummy, Vampires and Werewolves
- 2) Mad Science and Monster activity (Frankenstein's science lab)
- 3) Witches and Wizard activity (potentially a magic bootcamp)
- 4) Mummy activity (potentially a mirror maze)
- 5) Trick or treat activity zone and trail
- 6) Haunted mansion on Market Street
- 7) Window dressing competition for retailers based on the key themes
- 8) Pumpkin lanterns throughout the city
- 9) Gothic green lighting scheme for buildings across the city

### THEMES

Our current themes are highly topical and have been devised to build on the immense appeal of existing series and new film releases for 2017.

These themes are currently visible in:

Scare Street (CBBC) Wolfblood (CBBC) Monster High Hotel Transylvania Despicable Me

There will also be a new release in 2017:

**Monster Universe** (a new release that will reintroduce The Mummy, The Wolfman, Dr Jekyl and Mr Hyde, Dracula and Frankenstein as action/horror movie characters for a family audience.)



### THEMES

Families will be asked to pick a team before coming to the event and encouraged to dress up.

Ghosts and Skeletons #TeamMorbid Frankenstein – Mad scientists and Monsters #TeamMonster The Mummy – Mummy and Explorers #TeamMummy Witch - Witch and Wizards - #TeamMagic Dracula/The Wolfman - Vampire and Werewolves #TeamTwilight

The costumes will be photographed at a branded stage in Manchester Arndale where families can get on the stage and speak to judges or have a 360 experience family video taken behind the stage. These videos and the stage will have the capacity to be sponsor branded.

Videos will be posted on social media, whilst traditional photos will be shared on Manchester Evening News, with the best of each category getting a prize or award and the best overall costume winning a prize.









## THE GALLERY





## THE GALLERY







# HALLOWEEN IN MANCHESTER

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## MARKETING CAMPAIGN VALUE £130,000





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Metrolink No tricks, just treats. Free Hallowen pools bage" for Metrolink customers on Saturday 29 October. Biply present a valid ticket or pass to the Party Delights team along Market Street.



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# **MARKETING SCHEDULE IN 2016**



### **Digital Sites**

**Digital Tower (Westbound)** Location: Mancunian Way

**Digital Tower (Eastbound)** Location: Mancunian Way

**Digital Bridge (Westbound)** Location: Mancunian Way

**CityLive Digital Totem Screens** Locations:

- Market Street Central
- Market Street East
- Market Street West
- New Cathedral Street
- Piccadilly Gardens East
- Piccadilly Gardens West
- St Ann's Square
- St Ann's Street

#### **Poster Sites**

24 x Metrolink 6 Sheet Posters Location: Across Greater Manchester Metrolink Network

**48 Metrolink A1 Posters** Location: Across Greater Manchester Metrolink Network

**250 Metrolink Coving Adverts** Location: Across Greater Manchester Metrolink Network

**20 NCP A1 Posters** Location: Across city centre car parks

## PRESS COVERAGE VALUE £700,000

waitrose.com | 27 October 2016 | Waitrose Weekend

#### Waitrose Weekend | 27 October 2016 | waitrose.com

### Choice

Brick Live A big day out for Lego fans, with all the latest sets, spectacular models and three million bricks to play with. The NEC, Birmingham.

bricklive.co.uk Diwali In Leicester THUR 27-SUN 30 Join one of the biggest Diwali

celebrations outside India, with music, illuminations, a Ferris wheel and a firework display on Sunday. City centre and other venues, Leiceste visitleicester.info

#### Ghostly Gaslit Halloween

perries. New Bingley Hall, Hockley Circus, Birmingham. birminghambeerfestival.co.uk

Characters from the 1980s movie hit Ghostbusters will be roaming the streets, along wit a replica of the Ghostbusters Cadillac (far left). Blists Hill Victorian Town, Ironbridge, Shropshire. Ironbridge.org.u

West Midlands Vegan Festival SAT 29-SUN 30 Cookery demonstrations. live music and lots of

ideas for a vegan lifestyle Wolverhampton Civic Hall, North St, Wolverhampton. midlandsveganfestival.org.u

### \* EXPRESS



Halloween 2016: Top 10 things to do for free this Halloween across Britain

#### SHARE 🕴 TWEET 🔽 📴 🖂 <





Edited by LISA MINOT

### STYLE

WHAT TO DO FOR HALLOWEEN IN MANCHESTER 2016



om 21-31 October, Manchester's first over 'Halloween in the City', coordinated by Manchester's Busines nent District, the Heart of Manchester BID, and spor Halloween with a frightful array of on-street entertai

index Street will undergo a terrifying transformation with imposing cemetery gates app companied by a spocky sound trail featuring wolves and witches. More than 4000 pumplin lanterns will e the streets and as night befalls on Manchester some of the cty's most iconic buildings will be it up green mark the cometh of Halloween.

n Saturday 20 October, the shooping datatet will be full of spine-trigging free family-friendly Halloween dishes including a galaxt animatoric spider which will stall the stretts, appearances by finding chosts and other characters and an amazing one-off adventure with Wild Rungou' Dr Dee's Saroet Curisel's Sino - an Other Saturday and Estimate and Estimates and an amazing one-off adventure with Wild Rungou' Dr Dee's Saroet Curisel's Sino - an Other Saturday and Estimates and an amazing one-off adventure with Wild Rungou' Dr Dee's Saroet Curisel's Sino - and Other Saturday and Satu we the code to gain entry.

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07. TEN THINGS

WORTH GETTING ON A PLANE FOR



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#### 2. CITY SPOOKS

MANCHESTER is holding its first MANCHESTER is holding its first Halloween in the City with buildings including the Town Hall, Selfridges and National Football Museum given a green light. More than 4,000 pumpkin lanterns will decorate the city's streets until October 31. streets until October 31. Cemetery gates have already appeared on Market Street, together with spooky-sounding wolves. Local bars and restaurants will all be cooking up Halloween treats and, throughout the week, there will be parades ghown films, face painting and ghown films, face painting and

horror films. Families can also follow a haunted trail to try to crack the code for Dr Dee's Secret Curiosity Shop. For details, see halloweenmcr.com.





INCS AND V





### **SPONSORSHIP OPPORTUNITIES**

### Headline Sponsorship: £25,000

Take centre stage during one of the UK's biggest retail events and see your brand reach hundreds of thousands of people through a targeted media campaign.

#### Audience:

The event will target multiple customer bases including:

- 15-35 year olds who see Halloween as a key celebration and shopping event
- Cultural tourists
- ABCD families during the half term week.

#### **Benefits:**

- Branding on 360 degree family videos
- Branding on outdoor media
- Experiential area
- 4 x directional A-boards placed around event and surrounding areas
- 1 entry archway
- Opportunity to host a sponsor event
- Promotion to over 1000 businesses in the city through our membership network
- Branding on the Halloween website
- Mention in all press releases







### **EXPERIENTIAL OPPORTUNITIES**

Reach hundreds of thousands of families, young singles and cultural tourists with a promotional or experiential slot. Rates £5000 - £8000 depending on duration and size.

#### Benefits

- Align your brand with a one of the UK's biggest retail events
- Align your brand with the biggest non-festive party night in the UK
- Association with a major event in Manchester that is part of a national calendar
- Promotion through our social media channels (over 20,000 followers)
- Promotion to over 1000 businesses in the city through our membership network
- Mention in all press releases





# Book now for 2017: Friday 27<sup>th</sup>-Tuesday 31<sup>st</sup> October

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